

Message Text

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PAGE 01 TOKYO 07196 031136Z

46

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

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TO USDOC WASHDC

INFO SECSTATE WASHDC 2299

UNCLAS TOKYO 7196

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC OCT SHOW

REF: (A) USDOC 7948, (B) USDOC 7950, AND (C) TOKYO 7061

1. REFTEL (A): INAKAGE, KYSOR JAPAN, INTERESTED, WILL DISCUSS WITH FUJI KADEN CO, LICENSEE. DECISION EXPECTED NLT JUNE 10. WILL ADVISE.

2. REFTEL (B))PARA ONE - THREE: I. OMURA, TSUNASHIMA AND CO, WILL DECIDE NLT JUNE 10. WILL ADVISE.

3. REFTEL (B) PARA FOUR: HIROTAKA KUNIO CO NO LONGER AGENT FOR GIBSON INTL. TC HAS CONTACTED SHINJI TSUCHIHASHI, PRESIDENT, KANTO TRADING CO, WHO IDENTIFIED AS AGENT HERE. TSUCHIHASHI WILL DECIDE WEEK OF 3 JUNE. REQUEST OIM CONTACT GIBSON FOR VERIFICATION OF KANTO TRADING AS AGENT. ADVISE.

4. REFTEL (B) PARA FIVE: ISHIDA, ADMIN MANAGER, PHILCO AIR-CON CO, WILL DECIDE AFTER DISCUSSING WITH HIS ASSOCIATES, KOYO INTL CO, AND KOYO CO. WILL ADVISE OUTCOME WEEK OF JUNE 10.

5. REFTEL (B) PARA SIX: TOYOSHIMA, PRESIDENT, MARUTO CO, AGENT FOR KELVINATOR, WILL DECIDE NLT JUNE 10. WILL ADVISE.

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PAGE 02 TOKYO 07196 031136Z

6. REFTEL (B) PARA SEVEN: OHTAKA, AIR-CONDITIONER GROUP,

MITSUI BUSSAN APPLICANCE CO, ADVISES THAT AGENCY AGREEMENT WITH SINGER COMPANY EXPIRED TWO YEARS AGO. HOWEVER, MITSUI BUSSAN HAS OTHER AMERICAN ACCOUNT IN REFRIGERATION/AIR-CONDITIONER THEME. TC CONTINUES FOLLOW-UP AND ADVISE OUTCOME.

7. REFTEL (C) PARA TWO: M. KISARAGI, TRANSICOLD SALES MGR, TOYO CARRIER, HAS DECIDED PARTICIPATE SUBJECT SHOW, EXPECTS PRINCIPAL ARRANGE DOCUMENTS/CONTRIBUTION OIM, INTENDS TO EXHIBIT TRANSICOLD FOR COLD VAN USE AND AIR-CONDITIONING EQUIPMENT. ADVISE PRINCIPAL'S CONFIRMATION. SHOESMITH

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